



## Auto Finance Quote



Vehicle	BMW 320d Luxury Line		
Booking Dealer	Navnit Motors Private Limited		
Customer Name	320d Luxury/sports Mumbai 360" 36" 10000km		
Mobile Number	1111111111	E-mail ID	amit.shah@bmw-navnitmotors.in

Quote Number	216832	Ex-Showroom Price	4,086,931
Quote Date	03/09/2015	Options	-
F&I Manager	Amit Shah	Registration	12,000
EMI Frequency	Monthly	Insurance	166,521
Payment Structure	Balloon	Road Tax	576,301
Tenure (in months)	36	Miscellaneous	34,086
Rate of Interest	11.00% per annum	Other Services*	-
No. of Advance EMI	-	Advance EMI	-
Customer Payment	999,895	On Road Price	4,875,839
Instalment	As per Payment Schedule	Loan Requested	3,882,500
		Fees & Charges**	6,556

Other Services*		Fees & Charges**	
		Moratorium Interest	-
		Processing Fee	6,156
		Stamp Duty	400

All amounts in INR

### Key Benefits:

- **Customized Finance Solutions**

Tailor made finance solutions such as Step-Up, Step-Down, Bullet and Balloon offers.

- **Variable Repayment Structure**

A variable repayment structure can be incorporated to allow partial prepayment to suit seasonal cash flow.

- **Exclusive Finance Options for BMW Add-ons**

Exclusive finance options for Vehicle Insurance, BMW Secure and BMW Service Inclusive package.

- **BMW India Financial Services believes in personal and professional service throughout the life of your contract**

The details of fees & charges and other terms and conditions governing the loan that may be granted to you by BMW India Financial Services Private Limited will be contained in the retail finance agreement, which is readily available to you from your BMW authorised dealer. We request you to refer to the same for the terms of this loan. Loan approvals are at the sole discretion of BMW India Financial Services Private Limited. This quote is valid for 7 days from the date mentioned above.

Company  
BMW India  
Financial Services  
Private Limited

A BMW Group Company

Registered Office  
DLF Cyber City - Phase II  
Building No. 10 - Tower C  
14<sup>th</sup> Floor  
Gurgaon, 122 002  
Haryana  
India

Customer Service  
Tel: 1800 102 2269  
Email:

BMWFS-CustomerService@bmw.in

# BMW Financial Services India



## Payment Schedule

Quote ID 216832

Loan requested (INR) 3,882,500

Tenure (In months) 36

First Instalment 73,939.00

Rate of interest 11.00% per annum

No. of advance EMI -

Advance EMI -

Instalment No.	Opening Principal	EMI Amount	Principal	Interest	Closing Principal
1	3,882,500.00	73,939.00	38,349.42	35,589.58	3,844,150.58
2	3,844,150.58	73,939.00	38,700.95	35,238.05	3,805,449.63
3	3,805,449.63	73,939.00	39,055.71	34,883.29	3,766,393.92
4	3,766,393.92	73,939.00	39,413.72	34,525.28	3,726,980.20
5	3,726,980.20	73,939.00	39,775.01	34,163.99	3,687,205.19
6	3,687,205.19	73,939.00	40,139.62	33,799.38	3,647,065.57
7	3,647,065.57	73,939.00	40,507.57	33,431.43	3,606,558.00
8	3,606,558.00	73,939.00	40,878.88	33,060.12	3,565,679.12
9	3,565,679.12	73,939.00	41,253.61	32,685.39	3,524,425.51
10	3,524,425.51	73,939.00	41,631.77	32,307.23	3,482,793.74
11	3,482,793.74	73,939.00	42,013.39	31,925.61	3,440,780.35
12	3,440,780.35	73,939.00	42,398.51	31,540.49	3,398,381.84
13	3,398,381.84	73,939.00	42,787.17	31,151.83	3,355,594.67
14	3,355,594.67	73,939.00	43,179.38	30,759.62	3,312,415.29
15	3,312,415.29	73,939.00	43,575.19	30,363.81	3,268,840.10
16	3,268,840.10	73,939.00	43,974.63	29,964.37	3,224,865.47
17	3,224,865.47	73,939.00	44,377.73	29,561.27	3,180,487.74
18	3,180,487.74	73,939.00	44,784.53	29,154.47	3,135,703.21
19	3,135,703.21	73,939.00	45,195.05	28,743.95	3,090,508.16
20	3,090,508.16	73,939.00	45,609.34	28,329.66	3,044,898.82
21	3,044,898.82	73,939.00	46,027.43	27,911.57	2,998,871.39
22	2,998,871.39	73,939.00	46,449.35	27,489.65	2,952,422.04
23	2,952,422.04	73,939.00	46,875.13	27,063.87	2,905,546.91
24	2,905,546.91	73,939.00	47,304.82	26,634.18	2,858,242.09
25	2,858,242.09	73,939.00	47,738.45	26,200.55	2,810,503.64
26	2,810,503.64	73,939.00	48,176.05	25,762.95	2,762,327.59
27	2,762,327.59	73,939.00	48,617.66	25,321.34	2,713,709.93
28	2,713,709.93	73,939.00	49,063.33	24,875.67	2,664,646.60
29	2,664,646.60	73,939.00	49,513.07	24,425.93	2,615,133.53
30	2,615,133.53	73,939.00	49,966.94	23,972.06	2,565,166.59
31	2,565,166.59	73,939.00	50,424.97	23,514.03	2,514,741.62
32	2,514,741.62	73,939.00	50,887.20	23,051.80	2,463,854.42
33	2,463,854.42	73,939.00	51,353.67	22,585.33	2,412,500.75
34	2,412,500.75	73,939.00	51,824.41	22,114.59	2,360,676.34
35	2,360,676.34	73,939.00	52,299.47	21,639.53	2,308,376.87
36	2,308,376.87	2,329,551.00	2,308,376.87	21,174.13	0.00

All Amounts in INR

(Signature of Borrower)

(Signature of Co-Borrower)

**Please Note :**

All loans are at the sole discretion of BMW India Financial Services Private Limited.

Instalment No.	Opening Principal	EMI Amount	Principal	Interest	Closing Principal

All Amounts in INR

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(Signature of Borrower)

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(Signature of Co-Borrower)

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