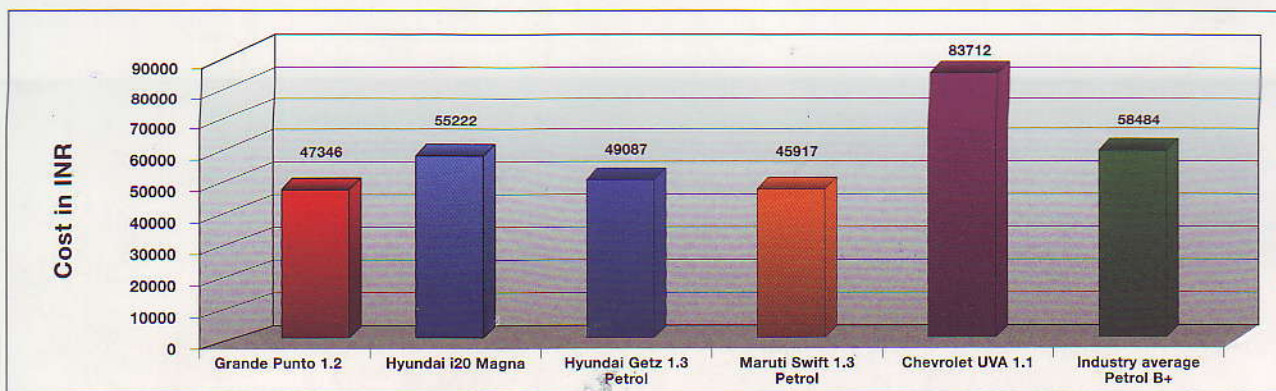


COMMONLY USED SPARE PARTS (PETROL) - PRICE COMPARISON

No.	Parts Details with Segment	Grande Punto 1.2	Hyundai i20 Magna	Hyundai Getz 1.3 Petrol	Maruti Swift 1.3 Petrol	Chevrolet UVA 1.1	Industry average Petrol B+
Service Parts							
1	Air Filter assy	252	316	345	190	182	258
2	Oil Filter Assy.	140	80	86	74	69	77
3	Fuel Filter	225	373	584	407	385	437
4	Wiper Blades	410	648	243	472	228	398
5	Spark Plug Set (4) / Injector set (4)	227	232	244	240	212	232
6	Timing Belt/Chain	810	1,999	1,503	835	826	1291
7	Fan Belt/Drive Belt	335	219	358	176	342	274
8	Front Brake Pad (Set of 4)	2,150	1,919	1,319	2,278	1,527	1761
Average of Service Parts		4,549	5,786	4,682	4,672	3,771	4728
Market Indicator		100	127	103	103	65	
Mechanical Parts							
1	AC Evaporator coil	2,350	4,870	3,758	2,475	8,977	5020
2	Radiator Hose Set	775	342	433	124	468	342
3	Front Strut / Shock Absorber	1,750	1,554	1,785	1,644	1,769	1688
4	Front Brake Disc / Drum	773	1,578	997	970	1,078	1156
5	Front Suspension Lower Arm (2)	1,600	1,183	1,198	1,318	2,571	1568
6	Clutch & Pressure plate	2,290	3,994	2,720	2,340	2,320	2844
7	Clutch Release Bearing	425	1,206	1,111	580	435	833
Average of Mechanical Parts		9,913	14,727	12,002	9,451	17,618	13450
Market Indicator		100	149	121	95	120	
Accident Repair Parts							
1	Front Bumper	1,475	1,259	1,374	1,735	2,090	1615
2	Wheel Rim (each)	780	923	877	840	838	870
3	Front Fender	1,550	1,329	1,292	1,465	4,202	2072
4	Bonnet	4,900	5,819	3,994	4,189	9,275	5819
5	Radiator	3,650	3,051	3,404	3,285	4,831	3643
6	Front Door	5,950	5,967	7,664	6,596	11,203	7858
7	Boot Lid / Tailgate	6,350	6,399	6,248	4,855	12,135	7409
8	Head Light Assy. (each)	2,600	3,008	2,649	2,994	7,561	4053
9	Tail Light Assy (each)	1,010	1,828	808	1,056	3,467	1790
10	Front Wind Screen Glass	3,300	3,784	3,168	3,364	3,695	3503
11	Side Mirror (with casing)	1,320	1,342	925	1,415	3,026	1677
Average of Accident Parts		32,885	34,709	32,403	31,794	62,323	40307
Market Indicator		100	106	99	97	180	



- Grande Punto Petrol parts basket below industry average of B+ segment Petrol Hatchbacks
- Grande Punto Petrol Parts basket for Service and Mechanical parts together is lower than most of the B+ segment Petrol Hatchbacks

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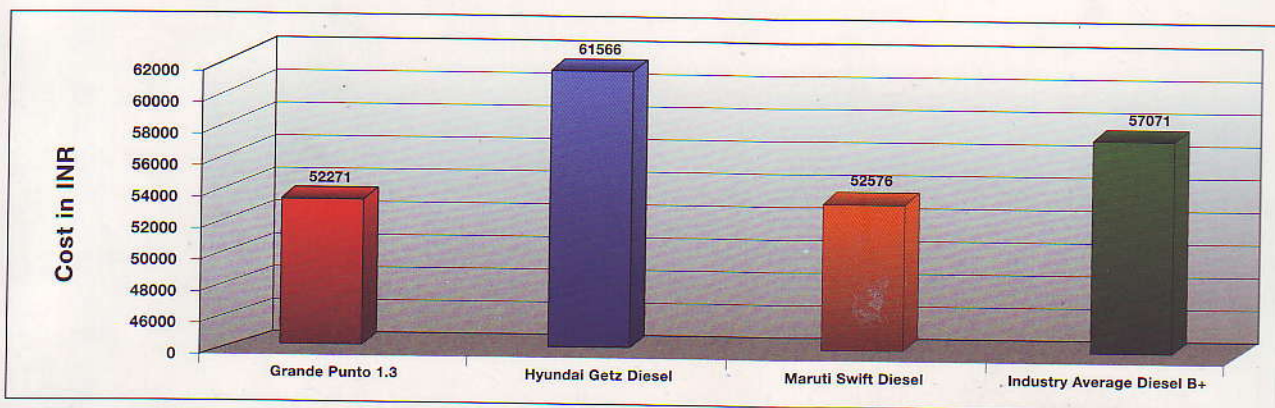
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COMMONLY USED SPARE PARTS (DIESEL) - PRICE COMPARISON

No.	Parts Details with Segment	Grande Punto 1.3	Hyundai Getz Diesel	Maruti Swift Diesel	Industry average Diesel B+
Service Parts					
1	Air Filter assy	252	345	259	302
2	Oil Filter Assy.	140	352	376	364
3	Fuel Filter	930	1,499	948	1,224
4	Wiper Blades	410	243	472	358
5	Spark Plug Set (4) / Injector set (4)	2,716	-	3,300	1,650
6	Timing Belt/Chain	810	1,519	969	1,244
7	Fan Belt/Drive Belt	335	2,183	176	1,180
8	Front Brake Pad (Set of 4)	2,150	1,532	2,278	1,905
Average of Service Parts		7,743	7,673	8,778	8,226
Market Indicator		100	99	113	106
Mechanical Parts					
1	AC Evaporator coil	2,350	3,758	2,475	3,117
2	Radiator Hose Set	775	276	93	185
3	Front Strut / Shock Absorber	1,750	1,785	1,644	1,715
4	Front Brake Disc / Drum	773	2,513	970	1,742
5	Front Suspension Lower Arm (2)	1,600	1,198	1,318	1,258
6	Clutch & Pressure plate	2,290	7,077	3,370	5,224
7	Clutch Release Bearing	455	1,129	-	565
Average of Mechanical Parts		9,943	17,736	9,870	13,803
Market Indicator		100	178	99	139
Accident Repair Parts					
1	Front Bumper	1,475	1,374	1,735	1,555
2	Wheel Rim (each)	780	952	840	896
3	Front Fender	1,550	1,292	1,465	1,379
4	Bonnet	4,900	3,994	4,189	4,092
5	Radiator	5,350	7,056	5,419	6,238
6	Front Door	5,950	7,664	6,596	7,130
7	Boot Lid / Tailgate	6,350	6,248	4,855	5,552
8	Head Light Assy. (each)	2,600	2,649	2,994	2,822
9	Tail Light Assy (each)	1,010	808	1,056	932
10	Front Wind Screen Glass	3,300	3,168	3,364	3,266
11	Side Mirror (with casing)	1,320	952	1,415	1,184
Average of Accident Parts		34,585	36,157	33,928	35,043
Market Indicator		100	105	98	101



- Grande Punto Diesel parts basket below industry average of B+ segment Diesel Hatchbacks
- Grande Punto Diesel Parts basket for Service and Mechanical parts together is lowest in B+ segment Diesel Hatchbacks

For any further assistance, please write to us at service@fiapl.com

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