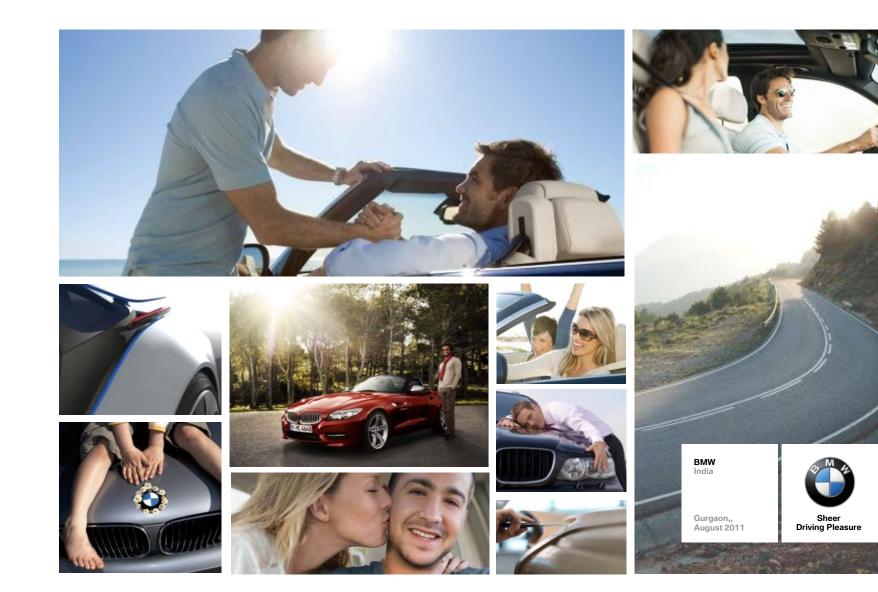
Performance Products August 2011 Page 1

BMW Performance. 320d Power Kit and Silencer.



Performance Products August 2011 Page 2

BMW Performance.

320d Power Kit and Silencer.



Power Kit

- Power increase: 135 to 147 kW
- Torque increase: 380 to **420 Nm**
- New ECU including engine data update
- More powerful charge air cooler
- Powerful 600W electric fan with new frame



Performance Silencer

- Exception, sporting sound on accelerations from 2,000 rpm
- Unique, high-tech look thanks to two chrome plated 74 mm stainless steel tailpipes

Performance Products August 2011 Page 3

BMW Performance. 320d Power Kit and Silencer.

SPECIFICATION	BMW 320d	BMW 320d - Kit	MB C250 CDI	Audi A4 2.0 TDI
Displacement	1995	1995	2143	1968
Power (KW)	135	147	150	105
Kerb Weight	1445	1445	1655	1495
Power/Weight Ratio	.09	.102 ——	→ .091	.07

- Power to Weight ratio more favorable
- Also 320d has a 6 six speed compared to the 5 speed gear box of MB

Performance Products August 2011 Page 4

BMW Performance.

RATC Area. Target Existing Customers.



Focus on existing Customers

Up-selling at the time of Service

Would also help to move PE stock (if any)

Performance Products August 2011 Page 5

BMW Performance. 320d Power Kit and Silencer.

INR INR

Part No.	Description	Relevance	QTY	Dealer Net	MRP
11 12 2 213 306	BMW Performance Power Kit	production - 03/2010 to 03/2011	1	118,327	133,118
11 12 2 213 307	BMW Performance Power Kit	production 04/2011 onwards			
18 30 2 185 802	Performance silencer system	320d / N47	1	36,044	53,355

Power Kit orders have to be place basis VIN No.

Performance Products August 2011 Page 6

Thank you for your attention.

