|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| MONTH | YEAR | YEAR | YEAR | YEAR | YEAR | YEAR |  |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |  |  |
| JAN |  | 5601 | 5789 | 6920 | 4106 | 3735 |  |  |
| FEB |  | 7077 | 6529 | 5810 | 3512 | 3852 |  |  |
| MAR |  | 8095 | 8326 | 6506 | 3739 | 4577 |  |  |
| APR | 1494 | 7000 | 5606 | 4566 | 3033 | 3566 |  |  |
| MAY | 1796 | 6177 | 4564 | 5116 | 2657 | 4167 |  |  |
| JUN | 2037 | 5395 | 5370 | 5352 | 3078 |  |  |  |
| JUL | 2597 | 6528 | 5357 | 4550 | 3409 |  |  |  |
| AUG | 3531 | 6089 | 4397 | 4779 | 4007 |  |  |  |
| SEP | 4654 | 6847 | 5170 | 4503 | 4089 |  |  |  |
| OCT | 4343 | 7266 | 5607 | 4828 | 4663 |  |  |  |
| NOV | 4612 | 6722 | 5681 | 4206 | 3846 |  |  |  |
| DEC | 5772 | 5598 | 4464 | 3034 | 4070 |  |  |  |
| Cal Year Sales | 30836 | 71673 | 66860 | 60170 | 44209 |  |  |  |
| Financial Yr sales |  | 51609 | 71544 | 65452 | 52291 | 45016 |  |  |
| Avg Month Sales | 3426 | 5972 | 5571 | 5014 | 3684 | 3979 |  |  |