

THE ALL-NEW THAR - SOP TO COMMUNICATE WAITING PERIOD

THE ALL-NEW THAR OPTIONS		WAITING PERIOD
SOFT TOP		BOOKINGS CLOSED
CONVERTIBLE TOP		20 – 21 WEEKS
HARD TOP DIESEL	MT	48 – 49 WEEKS
	AT	49 – 50 WEEKS
HARD TOP PETROL	MT	40 – 41 WEEKS
	AT	42 – 43 WEEKS

Last updated on 15 / 05 / 2021

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- All variants will fit into 5 categories (Convertible Top / Hard Top Diesel MT / Hard Top Diesel AT / Hard Top Petrol MT / Hard Top Petrol AT) & the updated waiting period will be shared on a weekly basis, every Friday
- *All bookings from 2nd Oct 2020 till 30th Nov 2020, the pricing applicable at the time of delivery will be the ex-showroom price as on 2nd Oct 2020*
- *All bookings from 1st Dec 2020 till 7th Jan 2021, the pricing applicable at the time of delivery will be the ex-showroom price as on 8th Jan 2021*
- *All bookings from 8th Jan 2021 onwards will have ex-showroom price as applicable at the time of delivery*
- For exact date of delivery, Dealer to take from POSO report of EDCM "CPD DATE"
- The waiting period shown is applicable for bookings as of today. For all previous bookings done till date, the waiting period is as per EDCM

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Do's

- Ensure waiting period is updated on your digital screens and to the SC
- Communicate the correct, updated waiting period to the customer only
- *Communicate the correct price to the customer basis the booking dates*

Don'ts

- Do not give wrong dates to the customer
- Do not give any false commitment (like, *I will get you the vehicle earlier if you book now*) to the customer