

Job Title	Sales Manager (Sensorics)	Job Code: CSM :01
Location	Manesar (Delhi)	
Education Qualification	Min. 4 year Degree in engineering (Mechanical/ Electrical/ Electronics); with at least 8-10 years experience in dealing with the sales and key account in automobile component industry.	
Job Description	<p>Vocational experience •</p> <p>Knowledge and understanding of sensors preferred, but not mandatory.</p> <p>Good understanding of working principles of the automotive industry, concepts and practices.</p> <p>Proven Ability to work with minimal supervision and direct teams.</p> <p>Effective communication skills required.</p> <p>Demonstrated ability to work in teams.</p> <p>Knowledge in both electrical and mechanical components preferred</p> <p>Job Profile: Will report to the Head of Sales for Sensorics in Manesar, Haryana and assist in the following functions-</p> <p>Formulate and achieve strategic sales plan</p> <p>Identify & target new business opportunities</p> <p>Coordinate business acquisition , quote process</p> <p>Generate leads , sales and maintain existing accounts</p> <p>Participate in new developments in terms of understanding customer expectations , getting feedback & approvals from customer on various milestones</p> <p>Interface between customer and Business unit teams in overseas locations.</p> <p>Build key strategic relationships at OEMs</p>	
Experience	8 -10 years in Automotive industry.	

Job Title	Sales Manager (Sensorics)	Job Code: CSS:01
Location	Manesar (Delhi)	
Education Qualification	BE/Btech/MBA	
Job Description	<p>with at least 8-10 years experience in dealing with the sales and key account in automobile component industry.</p> <p>Vocational experience •</p> <p>Knowledge and understanding of sensors preferred, but not mandatory.</p> <p>Good understanding of working principles of the automotive industry, concepts and practices.</p> <p>Proven Ability to work with minimal supervision and direct teams.</p> <p>Effective communication skills required.</p> <p>Demonstrated ability to work in teams.</p> <p>Knowledge in both electrical and mechanical components preferred</p> <p>Job Profile: Will report to the Head of Sales for Sensorics in Manesar, Haryana and assist in the following functions-</p> <p>Formulate and achieve strategic sales plan</p> <p>Identify & target new business opportunities</p> <p>Coordinate business acquisition , quote process</p> <p>Generate leads , sales and maintain existing accounts</p> <p>Participate in new developments in terms of understanding customer expectations , getting feedback & approvals from customer on various milestones</p>	
Experience	7 - 10 Years in Automotive Industry.	

Job Title	Engineer Buyer	Job Code: CBE 01
Location	Bangalore	
Education Qualification	BE (Mechanical/ Electrical/ Electronics);	
Job Description	<p>Skill Requirement:</p> <ul style="list-style-type: none"> • Responsible for implementing new procurement strategies ensuring the long-term, cost-effective supply of materials • Responsibility for Vendor Development , new project & Product development • Responsible for Supplier Selection ,Vendor development & Price negotiation • Producing price forecasts and internal figures to supply basic data for corporate planning data (costing data) and reporting. • Will be involve in CFT activities. • Need be well versed with technicality of components like casting, forging, plastics, sheet metal . <p>Job Profile:</p> <ul style="list-style-type: none"> • Hands-on experience in purchase & vendor development • New Project & Product Development • Hands on Experience in Handling multiple vendors & products • Knowledge on ISO 9001/TS16949 would be an added advantage 	
Experience	4 -8 years in Automotive industry.	